

CITY OF DETROIT

Detroit Business Certification Program Application for Certification as

Detroit Start-Up **or** Detroit Relocation
Detroit Based Business **or** Detroit Headquartered Business
Detroit Small Business
Joint Venture Business
Minority-Owned Business Enterprise
Woman-Owned Business Enterprise
Lesbian Gay Bisexual Transgender Business Enterprise

Department of Civil Rights, Inclusion & Opportunity Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1240 Detroit, MI 48226 (313) 224-4950

Website address:

http://www.detroitmi.gov/Government/Departments-and-Agencies/Civil-Rights-Inclusion-Opportunity

Michael E. Duggan, Mayor

Table of Contents

Introduction for Certification	2
Commonly Asked Questions	3
Certification Checklist	5
Application for Certification	6
Detroit Based Business	10
Detroit Headquartered Business	10
Detroit Small Business and Fees	11
Detroit Start-Up (DSU)	11
Detroit Re-Location Business (DRL)	11
Joint Venture Business (JV)	11
MBE / WBE / LGBTBE	11
Business Roster – Owners and Executives / Upper Management	12
MBE / WBE / LGBTBE Declaration	13
Affidavit of Applicant	14
Appeal Process	15
Request For Income Tax Clearance	16
Requirements For Income Tax Clearance	17
Accounts Receivable Clearance Application	18
Information For Accounts Receivable Clearance	19

Introduction for Certification

Thank you for your interest in becoming certified with the Detroit Business Certification Program (DBCP) managed by the Department of Civil Rights, Inclusion & Opportunity. All applicants are required to pay an annual, non-refundable program fee to initiate the certification review process. The fee is based on size; Small or Non-Small, and is due in-full when submitting the application for certification, and annually thereafter.

Payment of the Annual Program Fee does not guarantee certification. To receive a certificate, the applicant must meet all requirements of the program as related to the certification type being sought.

Please review and answer ALL required questions. Please use the enclosed checklist to ensure you have submitted all required documentation. Commonly Asked Questions have been provided to answer your questions. Once you have completed the application - submit with (1) annual program fee, (2) ALL approved clearances, and (3) all other requested documentation, the following steps will be completed by the Department of Civil Rights, Inclusion & Opportunity:

- 1. Civil Rights, Inclusion & Opportunity Personnel will give the applicant (if hand delivered) a receipt acknowledging payment of the Annual Program Fee.
- 2. Business Certification Specialist will review the file and contact the applicant with any questions.
- 3. Business Certification Specialist may perform a site-visit for any of the certifications as deemed necessary.
- 4. If the applicant meets the qualifications, the appropriate certificate will be issued for a period of one year.

Note: To ensure timely processing of your application, please answer all questions in the application with all required documentation, including APPROVED income tax clearance(s) and APPROVED account receivable (a/k/a vendor) clearance and current on any City of Detroit inspections, licenses, and permits. Incomplete applications may be returned to you.

We cannot guarantee that an application determination will be completed in time for a bid submission. Your completed application can be mailed to the following address:

Coleman A. Young Municipal Center
Department of Civil Rights, Inclusion & Opportunity
2 Woodward Avenue, Suite 1240
Detroit, MI 48226

For information regarding the services of the Department of Civil Rights, Inclusion & Opportunity please contact us at 313-224-4950 or visit our website: http://www.detroitmi.gov/Government/Departments-and-Agencies/Civil-Rights-Inclusion-Opportunity.

Commonly Asked Questions

1. Why should I participate in the Detroit Business Certification Program (DBCP)?

The Detroit Business Certification Program (DBCP) is an important component of the economic revitalization of Detroit. It is the policy of the administration to encourage and increase the utilization of local business doing business in the City and to offer benefits that:

- ➤ Receive equalization credits and competitive advantage for procurement and contracting opportunities with the City of Detroit.
- Access to opportunities that may require one or more of the certifications offered via the DBCP.
- ➤ Promotes your business through increased visibility of company's brand, business type(s) and contact information, which is made available via the Detroit Certified Business Register on the Department of Civil Rights, Inclusion & Opportunity's webpage,

 http://www.detroitmi.gov/Government/Departments-and-Agencies/Civil-Rights-Inclusion-Opportunity.

2. When can I submit my application?

- ➤ Detroit Based Business (DBB), Detroit Headquartered (DHB) and Detroit Small Business (DSB) applicants must have operated from a Detroit based location, and paid all income and personal property taxes due for not less than one (1) taxable year immediately prior to submitting an application.
- Minority-Owned Business Enterprise (MBE) and/or Woman-Owned Business Enterprise (WBE) may reside anywhere in the United States and may have been in operation less than one (1) year.
- ➤ Detroit Start-Up may register their businesses immediately upon opening. You may register as a Start-Up for the first two years you are in business or during the first two years that you have relocated your business to the City of Detroit.
- ➤ Detroit Re-Location may register their business immediately upon opening in the City of Detroit. You may register as a Detroit Re-Location with at least one year lease commitment. The lease may not be associated with Ready-to-Go/Coworking/Temporary/Flexible/Part-time/Community work space or under any other name not specified.

3. My company has been in existence for less than 12 months? Why can't I get certified?

Your company will be allowed to be certified as a Detroit Start-Up (DSU) if your business has been open less than 12 months or Detroit Re-Location (DRL) if you have moved your business into the City of Detroit within the past 12 months.

4. How long after application submittal is a determination made?

The certification process may take up to 30 - 45 days, the average time is within 2 weeks. **Please Note:** Inaccurate, illegible, or missing information (i.e. signatures, dates, required documents, tax clearances, etc.) in the application and/or supporting documentation will delay processing time.

5. How do I avoid unnecessary delays in processing my application?

- ➤ Verify the information you are submitting is accurate. If you have questions pertaining to the application, please contact the Department of Civil Rights, Inclusion & Opportunity (CRIO) at (313) 224-4950.
- ➤ Use the Checklist (page 5) as tool to submit ALL required documents, all line items on the checklist are required (no N/As).
- ➤ Timeliness in responding to a CRIO Business Certification Specialist's request for information is crucial to avoid unnecessary delays in processing your application.

- ➤ Obtaining Approved Income Tax clearance(s) for business and individual(s) (if applicable) prior to submitting your application.
- Obtaining Approved Accounts Receivable clearance for business prior to submitting your application.

6. What do I receive once my business is certified?

Official letter and certificate are mailed and emailed to successful applicants each year.

- ➤ Any business certified is automatically listed on the City of Detroit's Certified Business register.
- Certified Business Register is available on the Department of CRIO's webpage http://www.detroitmi.gov/Government/Departments-and-Agencies/Civil-Rights-Inclusion-Opportunity.

7. What happens if my business is found not qualified for one certification type and I applied for several?

- You may have applied for Detroit Headquartered Business (which includes Detroit Based Business) and Detroit Small Business certification. If you do not meet ALL the requirements for Detroit Headquartered Business (DHB), and meet the requirements for Detroit Based Business (DBB) and Detroit Small Business (DSB), a certification will be issued for the approved certification type.
- ➤ You may register as a Minority-Owned Business and/or Woman-Owned Business if your business meets the requirements stated on the MBE / WBE Declaration page.
- You may register as a LGBT Business, if you are also registered with National Gay & Lesbian Chamber of Commerce (nglcc).

8. Is there a cost associated with the Detroit Business Certification Program (DBCP)?

Yes, there is an annual non-refundable program fee based on previous year gross receipts:

- ➤ Detroit Start-Up: \$250 (started within the last two years, pay \$250 for the 1st two consecutive years of certification, if gross receipts from previous year are < \$250,000)
- > Detroit Re-Location: based on fees below for small and non-small businesses
- > Small Business:
 - \$500 less than \$1 million
 - o \$1,500 \$1 million and less than \$5 million
- Non-Small Business: \$2,500 \$5 million and greater
- ➤ WBE / MBE / LGBTBE only and Small Business: \$500
- ➤ WBE / MBE / LGBTBE only and Non-Small Business: see above Non-Small Business
- ➤ MBE only and certified with MMSDC no fee
- ➤ Joint Venture (JV):
 - 1st year certified fee is based on the partnering businesses previous year combined gross receipts
 - After 1st year certified fee is based on the JV's gross receipts; If JV's tax return has not been filed, then fee is based on the partnering businesses previous year combined gross receipts.

Updated: 07/13/2017 Certification Application

- ➤ Annual Program Fee is non-refundable
- ➤ Payable to City of Detroit, Memo note CRIO DBCP

9. Where can I pick up a Business Certification Application?

Business Certification Applications are available at http://www.detroitmi.gov/Government/Departments-and-Agencies/Civil-Rights-Inclusion-Opportunity or visit the Department of Civil Rights, Inclusion & Opportunity in the Coleman A. Young Municipal Center, Suite 1240.

Detroit Business Certification Program Certification Checklist

ALL Required Documentation

(Complete checklist. Keep a copy and submit a completed copy of this page with application)

(When submitting application – one-sided only, NO staples, paper clips, or binding of pages)

Detroit Based Business (DBB)	All Fees and Detroit Small Business (DSB)
 Payment (check), \$ 	Complete All Items Under DBB
 Check-off Which Category for Certification (page 6) 	 Meet Small Business Requirements (less than \$5 million,
○ Last Detroit Business Cert, if any – expired	based on previous year gross receipts)
Business Overview (What does your business do?)	\$250 - Detroit Start-Up (started within the last 2 years,
O Detroit Business Hours	pay \$250 for the 1 st two consecutive years of certification, if gross receipts from previous year are < \$250,000)
 Legal Business Structure (see detailed options inside app.) 	\$500 - less than \$1 million
O Verification of Ownership (see detailed options inside app.)	$\sqrt{}$ \circ \$1,500 - \$1 million and less than \$5 million
 Business Roster (complete all columns on roster) 	\$2,500 - \$5 million and greater
# of Owners & Executive / Upper Management	φ2,500 - φ5 minion and greater
 4 Accounts Receivable Work Orders / Invoices (ONLY account receivables - showing work provided by your company, 1 per qtr. to cover past year from submission date) 	Gross Receipts: Year \$
 Most Current Annual Financial Statements 	Detroit Start-Up (DSU) or Detroit Re-Location (DRL)
○ Most Current Federal Tax Returns (NO Extension - 1st page only	DSU – New Detroit companies, younger than 2 years
or 1040 Return Schedule C)	O DRL – Companies moved into Detroit and are "open &
O Year (most current filed/completed)	operating" <1 year
O Deed / Lease (one-sided only, details on page 9)	 Lease must be at least 1 year & must cover the entire
Completed Affidavit of Applicant Page	certification year
Authorize Signature	 Complete all items under DBB
Notary Signature	
Notary Stamp	Joint Venture (JV) Companies
Approved Business Income Tax Clearance – expire date	Fee is based on the partnering businesses previous year
Approved Accounts Receivable Clearance – expire date	combined gross receipts
Detroit Headquartered Business (DHB)	 All companies must have filed at least one year of federal tax returns
 Complete all items above (under DBB) 	 If No, then JV must wait until all partnering businesses
 Approved Individual Income Tax Clearance(s) – ALL Upper 	have filed a federal tax return
Management (out of your Detroit office)	 The majority partnering business must be a certified DBB or DHB and the JV venture resides in the City of Detroit
	 Approval letter or certificate of the certified business
°	 Most Current Federal Tax Returns of ALL businesses plus the actual JV (1st page only)
0	 JV, if available
0	o
	o
Minority/Woman/LGBT Business Enterprise (MBE / WBE / LGBTBE)	 Complete all line items under DBB
MBE / WBE Declaration Page	
 Complete entire table 	
 Authorized (1) signature & (2) date 	
 ○ Complete line items above the green dotted line under DBB, Questions 1 – 10 in application 	
PLEASE ANSWER EVERY QUESTION	Updated: 07/13/2017 Certification Application

Detroit Business Certification Program (DBCP) Application for Certification

Certify as (Check all that apply):

- Detroit Based Business (DBB)
- Detroit Headquartered Business (DHB)
- Detroit Small Business (DSB)
- Minority-Owned Business Enterprise (MBE)
- Woman-Owned Business Enterprise (WBE)
- Lesbian Gay Bisexual Transgender Business Enterprise (LGBTBE)
- Detroit Start-Up (DSU)
- Detroit Re-Location (DRL)

All applicants are required to pay an annual, **non-refundable** program fee at the time of application certification (see page 4 or 11 for fee information). Must have APPROVED Income Tax Clearance(s) and APPROVED Accounts Receivable Clearance when submitting application. Payment of the Annual Program Fee does not guarantee certification.

(Please return without staples, paper clips or binding, one-sided only) Name of Business: Business Street Address: City: _____ State: ____ Zip: ____ Business Mailing Address: _____ C i t y : ______ State: _____ Zip: _____ Business Telephone: ()______ Detroit Business Hours: _____ Business Email Address: (1st email published on business register) Business Website: _____ Date Business Established: _____/ FEIN: _____ OR SSN (last 4 digits only): _____ Authorized Contact Person; i.e., the representative who is authorized to discuss confidential information and answer questions related to your application: Name: ______Title: _____ Next Authorized Contact: ______ Title: _____ Authorized Contact Telephone: () Email:

PLEASE ANSWER EVERY QUESTION Updated: 07/13/2017 Certification Application

1. Business Information (Please completely answer all under each section)

Submit a copy of a lease, deed, or land contract **for each Detroit location owned or operated by the applicant**. The applicant must complete the first space below for the Business Headquarters no matter where it is located. Other spaces below should only be completed for each location within the City of Detroit. If necessary, provide information for additional locations on a separate sheet.

	d Person at HQ:		.sedOwn
	ress:		
	State:		
	Type of Operations:		
	loyees at HQ:		
	S (all locations): Total # 0		
•	erent than headquarters): (Please d Person at Detroit Location		
	ress:		
	State:		
	Type of Operations:		
	loyees(@this location):		
	Residents Employees (@thi		
	e <mark>rent from above)</mark> : (<mark>Please fill-in a</mark> d Person at Detroit Location		
	ress:		
	State:		
	Type of Operations:		
	Type of Operations: lovees(@this location):		
Number of Emp	loyees (@ this location):	Phone#	
Number of Emp Number of Detroit		Phone#	
Number of Emp Number of Detroit 2. Other Locations:	loyees(@this location):Residents Employees(@this	Phone#slocation):	
Number of Emp Number of Detroit 2. Other Locations: How many business leadings.	loyees(@this location): Residents Employees(@this	Phone#s location):	
Number of Emp Number of Detroit 2. Other Locations: How many business leadings.	loyees(@this location):Residents Employees(@this	Phone#s location):	
Number of Emp Number of Detroit 2. Other Locations: How many business leadings.	loyees(@this location): Residents Employees(@this	Phone#s location):	
Number of Emp Number of Detroit 2. Other Locations: How many business leadings.	loyees(@this location): Residents Employees(@this	Phone#s location):	

3. Business Type (Check All That Apply):

Information regarding Business Type:

Manufacturing

Manufacturing means a business operating or maintaining a facility that produces materials, supplies, articles, equipment, etc. from raw materials or that materially alters or adds value to previously manufactured products from their original state such that the altered product is no longer useable as originally intended.

o General Construction

General Construction Business means a business that (1) is a general contractor for any of the following: Industrial Buildings, Residential Buildings, Single Family Houses or Warehouses or (2) performs heavy construction which includes, but is not limited to the following: bridges, communications lines, elevated highways, highways, pipelines, power lines, sewer lines, streets, tunnels, or water lines.

Specialty Construction

Specialty Construction Business means a business that engages in any of the following lines of business: carpentry, concrete work, electrical work, excavation work, floor laying, glass and glazing work, heating ventilation and air conditioning, installation or erection of building equipment, masonry, stone setting and other stone work, painting and paperhanging, plastering, drywall, acoustical and insulation work, plumbing, roofing, siding and sheet metal work, structural steel erection, terrazzo, tile marble and mosaic work, water well drilling, or wrecking and demolition work, as well as other categories of specialty construction as may be identified by the City.

Wholesale

Wholesale business means a firm engaged in the selling or distribution of commodities, goods, articles, products, etc. in large quantities and usually to retailers or others at a reduced cost per item.

o Retail

Retail business means a firm engaged in the sale or distribution of commodities, goods, articles, products, etc. to the ultimate consumer in small quantities and in which an inventory of products is available at the business location.

Service

Service business means a firm providing services of a non-professional nature such as, but not limited to repairing, cleaning, maintenance, testing, construction services, personal services, etc.

o Professional Service

Professional Service business means a firm providing services that are not generally available in the public-at-large that requires specialized knowledge, licensing and/or certification. These services include, but are not limited to accounting services, architectural/engineering services, consultant services, information technology services, construction management, financial management, facilities management, legal services, etc.

4.	Indicate the three-digit NIGP commodity class code(s) that apply to the goods/services your firm provides.
	(Please refer to the attached 3-digit NIGP Commodity Codes List also on the Department of Civil Rights,
	Inclusion & Opportunity's webpage, http://www.detroitmi.gov/Government/Departments-and-Agencies/Civil-
	Rights-Inclusion-Opportunity).

- 5. Submit a business overview of the services provided by the business with business hours.
- **6.** Submit Legal Business Structure (Please check the applicable box): (Paperwork registered with the State of Michigan, http://www.dleg.state.mi.us/bcs_corp/sr_corp.asp)
 - Assumed Name Certificate
 - Articles of Incorporation
 - Articles of Organization
 - Certificate of Co-Partnership
- 7. Submit Verification of Ownership:
 - Submit pages from most current Federal Tax Return Schedule K-1 (from Tax Return 1120S or 1065) or Form 1125-E (from Tax Return 1120), showing ownership adding up to 100% or Profit/Loss pages (from Tax Return 1040).
 - Total Number of Owners:
- **8.** Submit four (4) paid account receivable work orders / invoices of **your services provided**; one PER QUARTER to cover the past year from date of submitting application.
- **9.** Submit Federal Tax Returns:

The business *most current filed* federal tax returns, one year only (**NO extension - 1**st page only).

- Corporation or S Status or Limited Liability Company LLC (IRS Form 1120 or 1120S)
- Partnership (IRS Form 1065)
- Sole Proprietorship within personal tax return (IRS Form 1040)
- **10.** Submit deed or lease of business location (no staples, one-sided only):
 - For DBB, DHS, or DSB, must cover the complete prior year of an open and operating business and a future commitment, at minimum, lease must cover the COMPLETE certification year.
 - o For DSU or DRL, at minimum, lease must cover the COMPLETE certification year.
 - Must have all signatures Lessor and Lessee with contact information for Lessor.
- 11. Submit Approved Business Clearances:

The clearance forms are included in this application for your convenience. Please contact respective department with specific questions. **Print additional copies as needed.**

- For Detroit Based Business (DBB) submit APPROVED (1) Business Income Tax clearance and (2) Accounts Receivable clearance.
- For Detroit Headquartered Business (DHB) submit the above clearances under DBB plus APPROVED Individual Income Tax clearance(s) for ALL upper management.

The Applicant is responsible for securing all approved clearances. Please attach ONLY approved clearances.

12. Detroit Based Business

(Business must have paid city income taxes, property taxes, and business personal property taxes one taxable year immediately prior to date of the application)

Detroit based business (DBB) means a business which pays City income taxes on the business's net profits and pays City property taxes on a plant or office and equipment which are ordinarily required for the furnishing of the goods or the performance of the services required by the contract and referred to in the application for certification as a Detroit based business, or other real or personal property in the City equivalent in value to such plant or office and equipment for not less than one (1) taxable year immediately prior to the date of the application for certification as a Detroit based business. Additionally, the following requirements must be met:

- A. Provide verification of location (1) deed or lease that covers the complete year prior to submitting application and future commitment to your Detroit location, (2) must show all signatures (lessor and lessee), and (3) contact information of lessor (name, phone, & email);
- B. Provide Business office hours;
- C. Department of Civil Rights, Inclusion & Opportunity reserves the right to request additional information and perform site visits for verification purposes.

13. Detroit Headquartered Business

(The headquarters must meet the requirements of a Detroit based business in addition to the following.)

Detroit Headquartered Business (DHB) is an enterprise with an office within the City of Detroit that services as the administrative center where the chief executive officer and highest level management staff perform the majority, or fifty-one percent (51%) of their management functions. Affiliates, subsidiaries, limited liability corporations and other business structures shall not receive Detroit Headquartered Business certification if it is determined by the Civil Rights, Inclusion & Opportunity Department that another related office outside the City of Detroit has a larger presence than the Detroit office. Additionally, the following requirements must be met:

- A. Meeting all requirements for Detroit Based Business (DBB). (DBB is included in the DHB category)
- B. Complete and submit an approved Individual City Income Tax Clearance Form (see attachment) for <u>each</u> highest level of management (i.e. Chairman, Vice-Chair, President, Vice President, CEO, CFO, COO, Executive Director, etc). To obtain clearance submit clearance form to the City of Detroit Income Tax Department. Once clearance is approved, submit approved clearance form(s) with application.

14. Detroit Small Business and Fees

(Small business must meet the requirements of a Detroit based business in addition to the following.)

Detroit Small Business (DSB) must have met the requirements of a Detroit based business. The annual gross receipts are based on the previous fiscal year dollar figures below.

- \$250 Detroit Start-Up (started within the last two years, pay \$250 for the 1st two consecutive years of certification, if gross receipts from previous year are < \$250,000)

 \$500 less than \$1 million

 \$1,500 \$1 million and less than \$5 million
 - \$2,500 \$5 million and greater

15. Detroit Start-Up (DSU)

Detroit Start-Up Business (DSU) are new businesses that are open and operating within the past two years and meet at least the requirements of Detroit Based Business (DBB). The lease must meet the deed or lease requirements under #10 on page 9. New businesses pay two hundred fifty dollars (\$250) for their first two consecutive years if gross receipts are less than two hundred and fifty thousand dollars (\$250,000).

16. Detroit Re-Location Business (DRL)

Detroit Re-Location Business (DRL) are businesses that have moved into the city within the past year and meet at least the requirements of Detroit Based Business (DBB). The lease must meet the deed or lease requirements under #10 on page 9. Re-Location businesses pays their fee based on their previous year's gross receipt.

17. Joint Venture Business (JV)

Joint Venture Business (JV) are businesses partnering to form a new business and must meet at least the requirements of Detroit Based Business (DBB), where the majority partnering business is (1) certified as DBB or DHB and (2) the JV resides in the City of Detroit. The Joint Venture fee is based on the partnering businesses previous year combined gross receipts.

18. MBE / WBE / LGBTBE

Minority-Owned / Woman-Owned / Lesbian Gay Bisexual Transgender Business Enterprise (MBE / UBE / LGBTBE) are businesses as recognized on page 13 of this application.

City of Detroit / Civil Rights Inclusion & Opportunity Application of Certification

TOTAL% 100%

Page 12

Business Roster – Owners and Executives / Upper Management

Business Name:	

- 1. List all stock owners. If owner does not work for business, enter "Not on payroll" under Work Location Address.
- 2. List all executives / upper management, for example but not limited to CEO, COO, CFO/Controller, Chairman, Vice Chairman, President, Vice President, Executive Vice President, Senior Vice President, Partner, Executive Director, etc.
- 3. * Individual Income Tax Clearance only needed for executives / upper management (last column in table below).

(Please print and complete ALL columns)

(Flease print and complete ALL columns)							
Name	Title	Date Hired	Tot Hrs Worked (per week)	Hrs Worked In Detroit Only (per week)	Work Location Address	Percentage of Ownership	*For DHB only Must have Tax Clearance (Y)
1.							
2. 3.							
4.							
5.							
6.							
7.							
8.							

TOTAL HRS hrs hrs

PLEASE ANSWER EVERY QUESTION

Page 13

19. Minority-Owned / Woman-Owned / LGBT-Owned:

(This page is for Minority, Woman, and/or LGBT majority controlled businesses.)

MBE / WBE / LGBTBE Declaration

Recognized ethnic-minority persons are United States citizens or lawful permanent residents. Ethnic-minorities and socially disadvantaged groups are defined as seen below:

Check all that applies to the ownership:

- African-American / Black A person having origins in any of the Black racial groups in Africa.
- Hispanic A person of Spanish or Portuguese culture with origins in Mexico, South of Central America, Cuba, Puerto Rico, or the Caribbean Islands.
- Asian / Pacific A person having origins from Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Japan, China, Hong Kong, Laos, Cambodia and Vietnam, Indian Subcontinent or the Pacific Islands.

○ Native American / Eskimo – A person hav	ving origins of American	n Indian, Esl	kimo, Aleut, or	Native Hawaiian.
Woman				
 Lesbian Gay Bisexual Transgender Busi Chamber of Commerce (nglcc) 	ness Enterprise – must	be certified	via National C	Gay & Lesbian
I,(print name of President / CEO / Owner)	certify that			
_				
meets all of the eligibility requirements of a Minoria Lesbian Gay Bisexual Transgender Business Enterp			man-Owned B	usiness Enterprise /
(comprise at least 51% of the board of directors in a decisions concerning the business; (3) the majority minority / woman / LGBT and (4) has satisfied all conclusion & Opportunity. I certify that I will notify days in the event that my business no longer meets a Signature of President / CEO / Owner:	of management and boa other requirements admi the Department of Civi the criteria of this declar	rd / partners nistered by t l Rights, Inc ration.	hip / member phe Department lusion & Oppo	positions are held by t of Civil Rights, ortunity within 30
Signature of Fresident / CEO / Owner.		T	Da	
Name and Title	Ethnicity	Gender	Ownership Percentage	Hours Worked/ Weekly
	N	 Iust Total:	100%	

If necessary, use a separate attachment to complete this item.

PLEASE ANSWER EVERY QUESTION Updated: 07/13/2017 Certification Application

Affidavit of Applicant

I, being a duly authorized representative of the applicant, do hereby attest that the statements, documents, and responses provided in and with this City of Detroit Certification Application are true and correct to the best of my knowledge. I understand that I am making this statement subject to the penalties of perjury. I further understand that the City of Detroit reserves the right to require additional information prior to, during, and at any time after certification has been granted.

I understand that any misrepresentations of information provided in support of this application can result in **rejection, delay in processing, denial of the application, de-certification** or **revocation** of a certification, if conferred prior to discovery of the misrepresentation.

Name of Applicant (Business):

Name of Authorized Representative:

NOTARY ACKNOWLEDGMENT

STATE OF.					
COUNTY OF: _					
The foregoing Affida	wit of Applic	ant was	acknow!	ledged	before me this
day of		, 20		, by	
(# Day of the Month)	(Month)		(Year)		(Authorized Representative's Name from above)
to me known to be t	he person de	escribed	l in and	who ex	xecuted the foregoing instrument and

acknowledged that he/she executed the same as his/her free and voluntary act and deed.

Signature of Notary:

Signature of Authorized Representative:

Authorized Representative's Title:

CTATE OF.

Printed Name and Stamp of Notary:

My Commission Expires:

Seal of Notary

PLEASE ANSWER EVERY OUESTION

Detroit Business Certification Program Application of Certification

Appeal Process

(Keep this page for your reference)

Within fourteen (14) calendar days of the date of the applicant's receipt of a "Denial of DBB, DHB, DSB, DSU, DRL, MBE, WBE, and/or LGBT Certification", the applicant may file with the Department of Civil Rights, Inclusion & Opportunity a written request for an informal discussion, the purpose of which is to permit the business to discuss its concerns about the denial.

After the informal discussion, Civil Rights, Inclusion & Opportunity shall issue a "Confirmation Notice" with return receipt that outlines these subject matters:

- The issues discussed and the outcome of the informal discussion; and
- The business applicant's appellate rights

Only after it has exhausted the procedures set forth above may a business applicant appeal from a "Denial of DBCP Certification." A typewritten or printed "Claim of Appeal" shall be filed with the Department of Civil Rights, Inclusion & Opportunity within fourteen (14) calendar days of the date of receipt of a "Confirmation Notice." A "Claim of Appeal" shall satisfy all of the following requirements:

- o Include a detailed narrative of all of the bases for reversal of the department's decision to deny DBCP certification. Any basis omitted from the "Claim of Appeal" is waived;
- Include documentation supporting the business applicant's claim that it satisfies the requirements for DBCP certification;
- Include a copy of the "Confirmation Notice" as described;
- Include a statement from the business applicant as to whether it desires an opportunity to discuss its appeal with the Department of Civil Rights, Inclusion & Opportunity; and
- © Exclude any reliance on or reference to changes in the business applicant's ownership, operation and/or management occurring after the date of the "Denial of DBCP Certification."

A "Claim of Appeal" that does not substantially conform to the requirements of this process as outlined may be dismissed by the Department of Civil Rights, Inclusion & Opportunity without a decision on the merits of the appeal.

Attachment 1

City of Detroit / Civil Rights, Inclusion & Opportunity Application of Certification

Page 16

Request For Income Tax Clearance

REQUESTING DEPARTMENT / DIVISION: Department of Civil Rights, Inclusion & Opportunity (CRIO) E-MAIL ADDRESS: PHONE: FAX: CONTACT NAME: ___ ☐ New Renewal (Please submit 30 days prior to submitting bid or expiration date) Type of Clearance: To: For: A. City of Detroit Individual or **Income Tax Division** Company Name Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 106 Detroit, MI 48226 Phone: (313) 224-3328 or 224-3329 City _____ (313) 224-1901 State _____ Zip Code ____ Email: IncomeTaxClearance@DetroitMi.gov Telephone Fax # Email Address Name of Chief Financial Officer/Authorized Contact Person Telephone # (include address if different from above) **Employer Identification or Social Security Number Spouse Social Security Number BID CONTRACT AMOUNT (if known):** Labor: \$ _____ Material: \$ Nature of Contract Contract # (if known) C. ALL QUESTIONS MUST BE ANSWERED TO EXPEDITE APPROVAL PROCESS. ANY QUESTION NOT ANSWERED MAY RESULT IN A DENIAL OF INCOME TAX CLEARANCE **Check One:** ☐ Individual Corporation ☐ Partnership ☐ Estate & Trust INDIVIDUALS ANSWER QUESTIONS 1, 2, 3, 4. Have you filed joint returns with spouse during the last seven (7) years? (If yes, include spouse SSN above) ☐ Yes □ No Are you a student and/or claimed as a dependent on someone else's tax return ☐ Yes ☐ No 3. Were you employed during the last seven (7) years? ☐ No Yes 4. Were you a resident of Detroit during the last seven (7) years? Yes ☐ No CORPORATIONS AND PARTNERSHIPS ANSWER QUESTIONS 5, 6, 7. 5. Is the company a new business in Detroit? If yes, attach Employer Registration (Form DSS-4)? Yes ☐ No Will the company have employees working in Detroit? ☐ Yes □ No 7. ☐ Yes Will the company use sub-contractors or independent contractors in Detroit? ☐ No FOR INCOME TAX USE ONLY Has the employer/employee complied with the provisions of the City Income Tax Ordinance? ☐ Yes Signature _____ Date ____ Expires ____ ☐ No ☐ Yes Signature Date Expires □ No ____ Date ____ ☐ Yes □ No Signature ___ VISIT OUR WEBSITE FOR INFORMATION AND TAX FORMS AT: www.DetroitMi.gov Note: An approved Income Tax Certificate may be used in multiple city wide departments that require a bid. Please email your completed

request form (preferably in PDF format) to: IncomeTaxClearance@DetroitMi.gov

Attachment 1 – Information Sheet

Requirements For Income Tax Clearance

Background. The City of Detroit is authorized to levy an income tax under the Uniform City Income Tax Ordinance (No.900-F) set forth in Chapter 2 of Act 284 of the Public Acts of 1964, known as the "City Income Tax Act." No bid shall be accepted from or contract awarded to any person who is in arrears to the City…" see Detroit codes: Sec.18-5-13, Sec. 18-10-25 and General Conditions #28.

What Is An Income Tax Clearance? An approved Income Tax Clearance states that an individual, business or subcontractor seeking employment or contracts with the City of Detroit has complied with all the provisions of the City Income Tax Ordinance. Contractors (individuals, businesses or Subcontractors) cannot be awarded a contract and are not authorized to perform services until they are in compliance with the City Income Tax Ordinance. The "Request for Income Tax Clearance" form should be submitted 30 days prior to the submission for new bids or renewals of contract extensions. Please e-mail your completed request form (preferably in PDF format) to: IncomeTaxClearance@DetroitMi.gov

Requirements For Individuals. Individuals must file returns and pay income taxes, and not have any unpaid assessments. Detroit residents must file form D-1040(R). If a taxpayer claims a non-resident status, proof will be required (copy of lease, mortgage closing statements, driver's license, voter's registration, etc.). If an individual seeking a tax clearance reside within the City, but claimed dependent status on another person's tax return, or received assistance, proof may be required.

Requirements For Businesses. Businesses must file Corporation D-1120 or Partnership D-1065 returns, regardless of net profit or loss. Non-profit organizations are required to file D-1120 tax return based on non-related income. All employers located in the City or "doing business within the City" must withhold City of Detroit income taxes from employees' compensation. Employers subject to withholding tax must file monthly or quarterly forms D-941/501, as well as, form DW-3 Annual Reconciliation with W2's. All assessments must be paid. New employers must request an Employer's Package and register with the City by completing and submitting an Employer's Withholding Registration form DSS-4. Contractors must supply a list of subcontractors with federal identification numbers or social security numbers. Contractors must also supply the federal identification numbers used for their leased employees.

Income Tax Clearance Denials. Income Tax Clearances are denied based on one or more of the following reasons: (1) Missing withholding payments, DW-3 Annual Reconciliation with W2's, (2) Unpaid assessments and (3) Missing tax returns and related data regarding taxpayers are confidential: therefore, reasons for denial are given only to the taxpayer or authorized representative with power of attorney. Taxpayers with denied clearances my visit our office to obtain information about their account or to drop off requested information.

Appointments are not necessary. For additional information contact the Clearance Section at 313-224-3328 or 313-224-3329. Our office is located in the Coleman A. Young Municipal Center, 2 Woodward Avenue, Suite 106. Office hours are 8:30 a.m. to 4:30 p.m., Monday through Friday.

Updated: 07/13/2017 Certification Application

PLEASE ANSWER EVERY OUESTION

Attachment 2

City of Detroit / Civil Rights, Inclusion & Opportunity Application of Certification

Page 18

Accounts Receivable Clearance Application 2 Woodward Avenue, Suite 106, Coleman A Young Municipal Center Revenue Tax Examining Unit (313) 224-2389 / RevenueCollections@DetroitMi.gov

☐ CIVIL RIGHTS, INCLU	SION & OPPORTUNITY (CRIO	CIL	NING& DE'	
ADDRESS OF DEPARTMENT				
	<u> </u>			
PHONE NUMBER	FAX NUMBER	EMAIL		
CONTRACT AMOUNT \$				
☐ SECTION B: CORPORATION	LIC	ENSE TYPE		
CORPORATION NAME				
ADDRESS		CITY/STATE/ZIP	□ OWN	☐ LEASE
CITY PERSONAL PROPERTY NUMBER		FID / EIN NUMBER		
OTHER CITY-OWNED PROPERTY PARCELS_				
CONTACT PERSON	PHONE NUMBER	EMAIL ADDRESS		
SECTION C: PARTNERSHIP	LIC	ENSE TYPE		
BUSINESS NAME				
		_ CITY/STATE/ZIP	□ OWN	☐ LEASE
		FID / EIN NUMBER		
		PHONE NUMBER		
		ATE/ZIP		
		OWNED PROPERTY PARCELS		
B. PARTNER'S NAME		PHONE NUMBER		
HOME ADDRESS	CITY/ST	ATE/ZIP	$\; \square \; OWN$	□ LEASE
DRIVER'S LICENSE #	OTHER CITY-	OWNED PROPERTY PARCELS		
CONTACT PERSON_	PHONE NUMBER	EMAIL ADDRESS_		
☐ SECTION D: SOLE PROPRIETORSHIP	LIC	CENSE TYPE		
BUSINESS NAME				
BUSINESS ADDRESS		CITY/STATE/ZIP	□ OWN	□ LEASE
		FID / EIN NUMBER		
OWNER'S NAME	DRIVER'S LICENS	SE # PHONE NUMBER_		
HOME ADDRESS	CITY/STAT	E/ZIP	□ OWN	□ LEASE
OTHER CITY-OWNED PROPERTY PARCELS				
EMAIL ADDRESS				
☐ SECTION E: PERSONAL SERVICES				
NAME	ADDDRESS		$ \square \ OWN$	□ LEASE
PHONE NUMBER	DRIVER LICENSE #			
	EMA	IL ADDRESS		
FOR TREASURY COLLECTION USE ONLY:				
☐ APPROVED ☐ [DENIED	☐ DENIED WITH ATTACHMENTS		
		CLEARANCE VALID UNTIL		
SIGNATURE	DATE			

Attachment 2 - Information Sheet

Information For Accounts Receivable Clearance

All Purchasing Division vendors in compliance with Ordinance 52-H (No outstanding obligations to the City of Detroit) requirements will receive an approved Accounts Receivable Clearance. Copies of the approved clearance may be submitted with bid packages until the clearance expiration date. Accounts Receivable clearances may have various validity dates usually within the same fiscal year.

Accounts Receivable Clearance Requests

The Accounts Receivable Clearance Request provides for submission of all pertinent data relating to the business or individual seeking the contract. It must be filled out in its entirety and submitted along with any additional documentation, such as: (1) Copies of lease and/or rental agreements, if the real property does not belong to the applicant (2) Federal I.D. number or SS#, if a sole proprietor (3) Personal Property tax I.D. number, if applicable. If you do not know your city personal property number or need to apply for one, you must go to room 804 in the Coleman A. Young Municipal Center for this information. Missing and/or inaccurate information may result in processing delays.

Internal Processing

Document review takes three (3) to seven (7) business days. It is the vendor's responsibility to provide required documentation in time for a review and recommendation prior to the bid ending date. Clearance requests may be dropped off on all normal work days between 8:30 a.m. and 4:30 p.m. In room 106 of the Coleman A. Young Municipal Center, a tray labeled Accounts Receivable Clearances will be available on the front counter. Pickup of completed forms can be made after 8:30 a.m. Denied requests will include the reason for denial. Vendors in possession of an expired approved clearance should submit the expired clearance with their request.